ABOUT YOUR ADVISER

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Authorisations

I am an authorised representative of Professional Investment Services Pty Ltd. I am authorised in the following financial services and products:

- Superannuation
- · Pensions & Annuities
- Self Managed Superannuation Funds
- Retirement Savings Accounts
- · Cash & Term Deposits
- Managed Investments
- Investment Bonds
- Exchange Traded Products
- Government Debentures
- · Listed Securities (shares & other products)
- Margin Lending
- Life Insurance
- · Total & Permanent Disability Insurance
- Trauma Insurance
- Income Protection Insurance
- Gearing
- Centrelink / Veterans' Affairs Assistance
- Business Insurance
- Insurance Claims Assistance
- · Budgeting and Cashflow Management
- Debt Management

Remuneration

I am remunerated by:

Salary plus profit share

The following tables summarise the types of fees or commissions and indicative amounts that are applicable to the services that we provide. Before providing you with advice or services, I will agree with you the fees that apply. All amounts are inclusive of Goods and Services Tax (GST).

| Remuneration | Up То |
|---------------------|--------------|
| SoA Preparation Fee | \$14,850 |
| Implementation Fee | \$2,200 |
| Hourly Rate | \$385 |

| Remuneration | Initial | Per Annum |
|------------------------------------|-------------------|----------------------|
| Adviser Service Fee | \$0 to \$7,700 | \$990 to \$18,800 |
| Adviser Service Fee (asset based)* | | 0% to 2% |
| Insurance Commission* | 0% to 66%^ | 0% to 35% |

^{*} Based on a % of funds invested or insurance premiums

For example, a 1% Adviser Service Fee based on a \$200,000 investment would equal a \$2,000 fee payable.

Benefits, Interests and Associations

The business and I do not have any related parties, shareholdings or referral arrangements that may influence my advice.



[^] Applicable from 1 January 2020 to new policies. If the policy was issued before 1 January 2020, commission of up to 130% will apply to additional cover.